



Revision number: 4

Purchasing Agent: BRENDA VELDEVERE (801) 538-3142

**Item: DIGITAL DUPLICATORS, SUPPLIES AND MAINTENANCE**

Vendor: 92172A RISO, INC.  
300 ROSEWOOD DRIVE, SUITE 210  
DANVERS, MA 01923-1389

Internet Homepage: [www.riso.com](http://www.riso.com)

Telephone: (978) 777-7377 CORPORATE HEAD QUARTERS

Fax number: (978) 762-0590 CORPORATE HEAD QUARTERS

Contact: BILL MICHALEC

Telephone: (760) 434-0327

Voice Mail: (978) 739-3690

Fax number: (760) 434-0335

Email address: [bmichalec@riso.com](mailto:bmichalec@riso.com)

Brand/trade name: RISOGRAPH

Price: SEE ATTACHED LIST

Terms: NET 30 DAYS

Effective dates: October 24, 2000 through October 24, 2002

Days required for delivery: 30 Days ARO

Price guarantee period: TERM OF CONTRACT

Minimum order: \$50.00

Other conditions: PLEASE REFERENCE MA679 AND MA1235 BEFORE MAKING A  
PURCHASE DECISION.

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**REVISION #4: PLEASE NOTE CHANGE OF CONTACT PERSON AND A CORRECTION TO THE  
MAXIMUM COPY SIZE ON THE RN2030.**

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SEE END OF CONTRACT FOR DISTRIBUTORS



Description	CR1610	RN2030
Equipment Price	\$2,295.00	\$3,495.00
Cost of Ink Per Tube	\$13.75	\$15.75
Cost of Masters Per Roll	\$25.00	\$28.45
Service Wasatch Front	\$0.00100	\$0.00100
Service Outside Wasatch Front	\$0.00150	\$0.00150
<b>Ink Yield</b>		
Number of Copies Made	10,105	13,697
<b>Cost per Copy</b>	\$0.00136	\$0.00115
<b>Masters</b>		
Quantity per Roll	204	200
<b>Cost per Copy</b>	\$0.12255	\$0.14225
<b>Life Cycle Cost**</b>		
Equipment Cost	\$2,295.000	\$3,495.000
Service Cost	\$4,000.000	\$4,000.000
Ink Cost	\$5,442.850	\$4,600.000
Masters Cost	\$4,901.961	\$5,690.000
<b>Total Life Cycle Cost</b>	\$16,639.811	\$17,785.000
**Total Life Cycle Cost based on 4,000,000 Copies with a new master created every 100. It also includes maintenance cost for the Wasatch Front!		
<b>Specifications</b>		
DPI	300 x 300	300 x 400
ADF	Standard	Optional
ADF Capacity	10	50
Platen Glass	No	No
Paper Feed Capacity	1,000	1,000
Maximum Copy Size	10.75 x 15.5	8.5 x 14
Color Cartridges	Yes	Yes
Minimum Top Speed	130	130
Trade In	Case by Case	Case by Case
Service Locations	All Areas	All Areas
After Hours Service	\$85.00	\$85.00
Relocation Fees	\$200.00	\$200.00
Warranty	90 Days	90 Days
<b>Optional Accessories</b>		
Matching Cabinet	\$100.00	\$100.00
8 ½ x 11 Drawer	Standard	Standard
8 ½ x 14 Drawer	Standard	Standard
11 x 17 Drawer	Standard	Standard
Number of Drawers On-Line	1	1
Maximum Paper Capacity	1000	1000
Manual Bypass	Unavailable	Unavailable
ADF	Standard	No Charge
Sorter	Unavailable	\$11,995.00
Reduction & Enlargement	Standard	Standard
Variable Magnification	Unavailable	Unavailable
User Set able Modes	Unavailable	Unavailable
Book Copy Mode	Unavailable	Unavailable
Copy Dual Page	Unavailable	Unavailable
Complete Shop Manual	\$20.00	\$20.00
Parts List/Instructional Manual	\$20.00	\$20.00
Discount Off List	10%	10%
Delivery time on parts	10 Days	10 Days
Training Available	No	No



Description	CR1610	RN2030
Copy Guard System	\$450.00	\$450.00

Ink and Master Pricing				
Description	CR	RN	GR	RC/RA
<b>Black Ink</b>				
Cost	\$13.75	\$15.75	\$15.75	\$15.75
Each Minimum Order	1 Tube	1 Tube	1 Tube	1 Tube
Each Minimum Cost	\$13.75	\$15.75	\$15.75	\$15.75
Case Minimum Order	10 Tube/Case	10 Tube/Case	10 Tube/Case	10 Tube/Case
Case Minimum Cost	\$137.50	\$157.50	\$157.50	\$157.50
Truckload Minimum Order	840 Tubes/Truck	840 Tubes/Truck	840 Tubes/Truck	840 Tubes/Truck
Truckload Minimum Cost	\$11,550.00	\$13,230.00	\$13,230.00	\$13,230.00
<b>Color Ink</b>				
Cost	\$15.75	\$22.90	\$22.90	Not Available
Each Minimum Order	1 Tube	1 Tube	1 Tube	
Each Minimum Cost	\$15.75	\$22.90	\$22.90	
Case Minimum Order	10 Tube/Case	10 Tube/Case	10 Tube/Case	
Case Minimum Cost	\$157.50	\$229.00	\$229.00	
Truckload Minimum Order	840 Tubes/Truck	840 Tubes/Truck	840 Tubes/Truck	
Truckload Minimum Cost	\$13,230.00	\$19,236.00	\$19,236.00	
<b>Masters Cost</b>				
Cost	\$25.00	\$28.45	\$28.45	\$29.60
Each Minimum Order	1 Roll	1 Roll	1 Roll	1 Roll
Each Minimum Cost	\$25.00	\$28.45	\$28.45	\$29.60
Case Minimum Order	10 Rolls/Case	10 Rolls/Case	10 Rolls/Case	10 Rolls/Case
Case Minimum Cost	\$250.00	\$284.50	\$284.50	\$296.00
Truckload Minimum Order	1440 Rolls/Truck	1440 Rolls/Truck	1440 Rolls/Truck	1440 Rolls/Truck
Truckload Minimum Cost	\$36,000.00	\$40,968.00	\$40,968.00	\$42,624.00

**DISTRIBUTORS:**

02158D TCM BUSINESS SYSTEMS  
 CORRY CHASE  
 332 E. 3300 SOUTH  
 SALT LAKE CITY UT 84115  
 (ALL COUNTIES)  
 801-486-9641

03211J OFFICE EQUIPMENT COMPANY  
 CURTIS STEEL  
 P O BOX 760  
 20 E. MAIN  
 PRICE UT 84501  
 PHONE: 435-637-6570  
 FAX: 435-637-9215

72596H AAA BUSINESS SYSTEMS & REPAIR  
 ROBERT WINTERS  
 435 NORTH BLUFF ST.  
 ST. GEORGE UT 84770  
 PHONE: 435-673-9889  
 FAX: 435-628-7752

82740A FOWLER SERVICE  
 WILBER FOWLER  
 69 SOUTH MAIN  
 BRIGHAM CITY UT 84302-2828  
 PHONE: 435-723-7175  
 FAX: 435-723-3742

35676F A SEVIER SCHOOL & OFFICE SUPPLY  
 LEE BENNETT  
 30 NORTH MAIN ST  
 RICHFIELD UT 84701  
 PHONE: 435-896-4488 FAX: 435-896-8346



FINET COMMODITY CODE(S):

01520000000 - DUPLICATING MACHINE CHEMICALS & SUPPLIES (SPIRIT TYPE)

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.